

# CORENET GLOBAL news

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## CoreNet Global Launches Knowledge Center Online Newest Member Benefit a Repository of Combined Knowledge

A valuable new feature is now available on the CoreNet Global website: **The Knowledge Center** went online Thursday, September 8, and it is already considered a hit with CoreNet Global members.

Check it out and you will find information readily available for you to use. All of the information is categorized by Knowledge Topic, Resource Type and Keyword.

The Knowledge Center is organized by Passport Levels, giving free access to certain documents to members, while charging for access to other materials for a period of 24 hours, one month, or one year.

Included in the Knowledge Center is the Online Bookstore, where you can purchase products that are for sale. New information is added to the Knowledge Center on a daily basis, as documents are published and added to the CoreNet Global information repository.

Feedback is also an important aspect of the Knowledge Center. Members are invited to contribute new resources, such as research reports, white papers, presentations, etc., to be included in the collection; submit links to sites

*continued on page 7*

## 300+ Corporate Real Estate Pros Attend Madrid Summit

CoreNet Global Chairman Jeff Elie (Kaplan, Inc.) welcomed more than 300 corporate real estate and workplace professionals to the CoreNet Global Summit in Madrid Sept. 19 - 20.

In addition to the valuable networking opportunities offered, important education topics discussed at the Summit included:

- Single Source vs. Network Service Solutions
- A Free Building for the Salvation Army
- New Sustainability Frontiers
- Achieving Transformational Partnering: Four Essential

*continued on page 4*

## Record Number of Chapter Learning Programs Receive Top Ratings

The chapters and CoreNet Global have held a record number of learning workshops, providing local members with quality global programming and support for the local MCR designees.

A record **38 programs** have been held to-date this fiscal year (since April 1, 2005).

The average program rating by participants and attendees is an impressive 6.2 out of a possible 7. Event speakers have been thought-provoking and informative, earning an average speaker rating of 6.4 out of 7.

*continued on page 7*

## Las Vegas Summit: Are You Equipped to Succeed?

**Get the tools you need  
Oct. 23 - 26**

Get your corporate real estate tools for success and the knowledge to use them at the **CoreNet Global Summit in Las Vegas.**



This Summit features an exciting new program format specially created to maximize your professional development and provide

solutions to your complex array of challenges.

- Learn from Industry Experts in Powerful Education Sessions
- Get in the Know with Industry Trends at the Expo
- Participate in Career-Building Networking Events
- Enhance Your Career with New Knowledge and Skills

### Las Vegas: Our Host City

The CoreNet Global Fall Summit is being held in one of the best meeting venues in the world Las Vegas. So if there has ever been a "sure bet," this would be it. Leaders from across the globe will unite to take advantage of first-class education, networking opportunities and, of course, a little excitement.

### A Program For Success

The Las Vegas Summit will continue to explore the radical

*continued on page 4*

## Nominations Open for Sustainable Leadership Awards

**Winners To Be Announced Spring 2006**

Nominations for the Sustainable Leadership Awards for Design and Development open November 1, 2005 and close March 1, 2006.

The awards recognize those who lead by example, making sustainable design and development a cornerstone of their business practices. Awards are given to organizations in four categories: (1) architecture and interior design (2) non-profit (NGO) or government, (3) for-profit companies under five billion dollars in sales, and (4) for-profit multinational companies (typically over \$5 billion in sales).

The awards are sponsored by: The International Interior Design Association (IIDA), CoreNet Global, The American Institute of Architects' (AIA) – Committees on the Environment and Interior Architecture.

Complete information is available on the following websites: [www.iida.org](http://www.iida.org); [www.aia.org](http://www.aia.org); [www.corenet-global.org](http://www.corenet-global.org). For questions, contact Martha Parker, program manager at [sustainableleadership@att.net](mailto:sustainableleadership@att.net) or 888-548-5800.

**About the sponsoring organizations.** The International Interior Design Association (IIDA) works to enhance

*continued on page 4*

# Chapter News

## Atlanta Chapter Helps Revitalize East Lake Park for its 3rd Annual Community Reinvestment

For the third consecutive year, the Atlanta Chapter of CoreNet Global sponsored a day-long event to revitalize the historic East Lake Park.

Organized by Ken Ashley, this year's event was entitled "Doing Good on a Bad Day," as it took place on Friday, May 13th. More than 60 end users, real estate executives and service providers gathered to paint and repair the Zaban Community Center and restore a baseball field in East Lake Park.

Erwin Zaban, for whom the center is named due to his past financial support of the center, said of CoreNet Global's Atlanta Chapter, "I am very proud of CoreNet Global's efforts in improving East Lake Park and the Zaban Center. They are helping this community to survive."

Zaban spoke during a lunch ceremony and presented the Atlanta Chapter and the city of

Atlanta with a \$5,000 check to support its efforts to renovate the center.

In 2002, the Atlanta Chapter became a corporate supporter of the community's Neighbor in Need (NiN) program, which focuses efforts on improving the standard of living in places such as East Lake Park. All of these efforts are part of the Community Reinvestment Challenge (CRC) for the Atlanta Chapter of CoreNet Global. Martin L. Brannon, Chapter President, said, "The Atlanta Chapter keeps this vision alive by annually working in areas where we can have significant impact."

In addition, Ken Ashley, associate director with the Atlanta office of Cushman & Wakefield, was awarded the Atlanta Chapter's VIP Award for his organization of the 3rd Annual East Lake Community Reinvestment Challenge. Ashley's superior



planning and fundraising skills made this year's CRC the most successful yet. Ashley joined CoreNet Global as a member in 2002 and immediately became actively involved in the Atlanta Chapter. Ashley articulated that it was his experience at the 2003 CoreNet Global Summit in Atlanta, that truly reiterated the value of CoreNet Global and his

involvement in the local chapter. During the Summit, he was impacted by CoreNet Global's ability to convene the entire industry and the opportunities for continued personal and professional growth, development and leadership. Ashley will continue his advancement in the Atlanta Chapter as he joins the local Board later this year.

CoreNet Global not only works for its members — it works for its communities.

The Community Reinvestment Challenge (CRC) invests a portion of members' cumulative talents, resources and actions in Community Reinvestment initiatives. In partnership with the network of local Chapters, CoreNet Global is a catalyst for improving local communities worldwide.

Join us in Las Vegas as we team up with Child Haven to build a comfortable, family-friendly living space and green area for children in protective custody. Your \$25 tax-deductible donation can make a difference. Learn more or donate by visiting us on the web at [www.corenetglobal.org/crc](http://www.corenetglobal.org/crc).

Donate \$25 in '05 to support  
Las Vegas CRC, Child Haven

[www.corenetglobal.org](http://www.corenetglobal.org)  
+1.404.589.3200

# Chapter News

## Chicago Chapter Focuses on Diversity

The Chicago Chapter of CoreNet Global has established a diversity committee to promote diversity within the chapter; and to increase member recruitment and participation.

In order to enhance membership diversity, the Chapter has begun identifying and directly contacting Fortune 500 companies with no CoreNet Global members. Each committee person is assigned two firms to contact in the upcoming month. Results are tracked and follow-ups are handled with respect for the time and privacy of our volunteers callers and those called on.

The Chapter invites those people to their next monthly chapter luncheon, free of charge. The Chicago Chapter monthly luncheon program is a tremendous asset and helps introduce people to CoreNet Global and provides the opportunity to connect with fellow industry professionals through the only organization that convenes the entire industry.

Two committee persons visited the professor of a local university's real estate school and were warmly received. In addition to adding a new member, the group identified tremendous synergies between members of CoreNet Global and the academic and student communities as a source for new members.

A member of the chapter board traveled to Springfield to attend the state's economic development conference representing the communities that make real estate meaningful, our cities. Several new memberships resulted with more sure to follow.

The Chicago Chapter has pledged itself to supporting diversity beyond the purview

of the membership committee; in 2004, the Programs committee organized an in-depth colloquium on Diversity; the PR Committee subsequently placed articles promoting diversity in a number of trade publications, including Illinois RE Journal, Chicago Industrial Properties and the CoreNet Global News Digest.

In efforts to extend membership, the group has begun to reach out to other areas of the Midwest. The committee is currently considering taking our luncheon programs "on the road" to Milwaukee and Indianapolis, nearby major metro areas where we already have many members who definitely feel "out of the Loop!"

The membership committee itself is diverse. Committee persons include:

- Ralph Intagliata
- David Reahl

## DIVERSITY ON DEMAND

A CORPORATE REAL ESTATE-FOCUSED DIVERSE SUPPLIER DATABASE

*Diversity on Demand*, CoreNet Global's diverse supplier database, allows members to leverage the resources and expertise of minority and diverse suppliers — providing a strategic advantage.

Created to connect the CoreNet Global community with minority- and women-owned business enterprises (M/WBE) and all other diverse SBA-classified vendors, *Diversity on Demand* is a cost-effective way to match the right vendors the right jobs. The database easily sorts and selects appropriate vendors. Within minutes web-based search, members will see all matching M/WBE vendors and can immediately review qualifications, certifications and profiles, then broadcast on-RFI's, RFQ's and RFP's.

Developed by CoreNet Global's Diversity Committee, *Diversity on Demand* is the first phase of an ongoing initiative to encourage its membership to become aware of and engaged with the minority and diverse business community overall both as business partners and as employers.

For a strategic advantage – diversify with [www.corenetglobal.org/diversity](http://www.corenetglobal.org/diversity).

- Joanna Haerle
- Leann Dockins
- Tim Weidman
- Bill Lewis
- Alice Lerman
- Jan Alf

## Who's Who Membership Directory Update

**As a benefit of membership, CoreNet Global members get direct access to more than 7,000 industry peers. Verify your listing now!**

One of your member benefits is the **Who's Who in Corporate Real Estate**. The directory gives members access to more than 7,000 of your fellow association members and industry peers. The value of the directory for exchanging knowledge and networking has proved invaluable to our members. Here is your chance to make sure your information is correctly listed.

Please visit the CoreNet Global Website at [www.corenetglobal.org](http://www.corenetglobal.org), log in using your user name (your email address) and your password and then go to "Edit Your Account" located on the left side panel. Please click on "Ad-

resses" link and you will be taken to the area where you will update your profile. If you are happy with your profile, just log off the site and return to the home page. Please make the change as soon as possible. Any changes to your profile made after November 27, 2005 will not be reflected in the directory.

If you have forgotten your password, you will find a reminder prompt on the login page. Your password will be emailed to the address listed in the database. If you need further assistance with your log in information, please contact



Member Services at 800-726-8111.

## Madrid Summit, continued from page 1

### Elements

- Reuter's New HQ: More than a Change of Address

### Opening General Session Process + Value = Competitive Advantage.

Cervantes' Man of La Mancha made tracks through here, so it's appropriate that the agenda for the CoreNet Global Europe Summit reads like a picaresque novel. But the cast of characters — comprising leading real estate and workplace executives from around the continent and world - is hardly tilting at windmills.

The 18-20 September event — offering a Quixotic array of topics based on a theme of "Real Estate at the Speed of Business" - opened today with a keynote address focused on gaining competitive advantage through process and value. Unlike the hero Don Quixote's jagged journey toward the impossible dream, however, Fulbright Scholar Luis Marie Huete imparted proven ways to navigate the fast-changing landscape of global change



and the torrent of accompanying challenges inherent in running the globally-dispersed enterprises of today and tomorrow. He prescribed "tangible methodologies for capitalizing on opportunities inherent in this chaos," rather than being buffeted at will - as Cervantes's hero was - by the unexpected or unknown.

**Closing General Session  
Our Future in a Nanotechnology World.** Dr. Ted Sargent of MIT and University of Toronto applied the arcane but fascinating world of nanotechnology to everything ranging from real estate and medicine to the military and DNA engineering. Challenge all assumptions about technology and the future, he urged.

Sargent - chosen as one of the world's top young innovators in 2003 - used United Technology Real Estate as an analogy for the application of nanotechnology to CRE.

Sargent, who wowed audiences at the recent CoreNet Global Summit in Toronto, also captivated the imagination of the Madrid attendees. He defined the crux of nanotechnology as the design of molecular matter toward specific functions. "Underlying atomic molecular structures give rise to functions (and) the nanoscopic becomes the macroscopic."

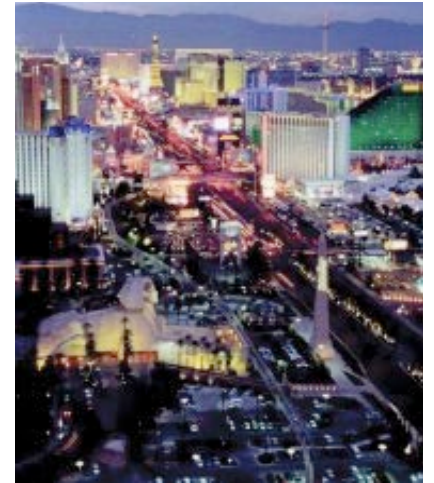
Find more detailed reports from the Madrid Summit at [http://www2.corenetglobal.org/summits\\_events/madrid\\_2005/reports/index.vsp](http://www2.corenetglobal.org/summits_events/madrid_2005/reports/index.vsp).

## Las Vegas Summit, continued from page 1

changes to the global business environment and our corporate real estate profession. We are surrounded by accelerating globalization, impressive technologies and continuing pressure for more and better results. Come and join us to learn how corporate real estate executives are not only coping with this unprecedented opportunity, but also innovating and setting new standards for accomplishment.

**Keynote Speakers:**  
**Doug Hall, Engineer, Inventor, Founder and CEO of the Eureka! Ranch.** Hall is a childhood entrepreneur, a chemical engineer, and a former master marketing inventor at Procter & Gamble, where he shipped a record nine new business initiatives in 12 months. In 1990, he retired from corporate life and founded what is today known as "America's #1 Idea Company" (Inc. Magazine), the Eureka! Ranch. He has authored four best-selling books.

**Clyde Fessler, Turnaround Strategist & Founder, Harley Owners Group.** As the former vice president of business development for Harley-Davidson Motor Company, Fessler spent over 20 years building one of the most famous brands in the world. He played an integral



role in the company's dramatic turnaround providing creative strategies, clever positioning, hard work and passion.

**Mega-Session Speakers:**  
Michael J. Enright, Sun Hung Kai Professor of Business Administration, University of Hong Kong, will speak on China: Market? Competitor? Partner? Threat?; Bruce Tulgan, Author, Attorney and Expert on Youth in the Workplace will enlighten you on Managing the Generation Mix; and Dr. Nick Bontis, Professor, Knowledge Management & Strategy Expert will talk about Knowledge as a Competitive Edge.

### Register Now!

Go to [www.corenetglobal.com](http://www.corenetglobal.com) to register to attend!

## CORENETGLOBAL news

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## Sustainable Leadership Awards, continued from page 1

quality of life through excellence in interior design and to advance interior design through knowledge, value and community.



**IIDA** is a professional networking and educational association of 10,000 Members in eight specialty Forums and more than 30 Chapters around the world. Additional information is available on IIDA's website [www.iida.org](http://www.iida.org). It is headquar-

tered in Chicago.

**AIA/Interior Architecture Committee and the AIA/Committee on the Environment** are professional interest areas of the American Institute of Architects. **The American Institute of**

**Architects** is the voice of the architecture profession dedicated to serving its members, advancing their value and improving the quality of the built environment. is headquartered in Washington, D.C.

## Mexico Welcomes CoreNet Global with Open Arms

Large contingent of real estate professionals attend inaugural event in Azcapotzalco.

As Mexico's real estate sector continues evolving and maturing, it requires innovation and creativity through global associations to continue its robust development.

In August, **CB Richard Ellis Mexico**, along with **TecnoParque** and **HOK** (Hellmuth, Obata + Kasabaum, Inc.), sponsored and organized an event to present CoreNet Global to Mexican real estate sector professionals.



Alvarado

The event took place at the corporate center TecnoParque, located in Azcapotzalco, before an audience of many executives of diverse businesses, banks, officials of government and those involved in the project TecnoParque.



Rivera

The vice President of Corporate Services for CB Richard Ellis Mexico, Luis Méndez, presented to the notable group of event panelists, and to **Leslie Whatley, immediate past chair of CoreNet Global worldwide.**

Whatley spoke on the mission and the advantages of the association which she says qualifies as 'a single voice for all the industry.' "CoreNet Global is a

dynamic and extensive global network of professionals that offer strategic value to their businesses".

Event panelists included **Augustine Alvarado, General Director of CB Richard Ellis Mexico**, who spoke on the evolution of the market of offices in Mexico City.

"What we are seeing is a market that is itself sophisticated and evolving in natural form. It is a matter of a global industry, that what happens in different parts of the world impacts also at the local level," Alvarado said.



Tanco

The sustainable design and the certification to create so-called green or sustainable buildings, was another important theme. **Arturo Pérez Rivera**, a vice president at HOK, emphasized that a green building will create significant costs savings and an optimum management of the resources.

"Today the (money managers) have begun to understand that if they invest a little more, the recovery is a lot greater, what is translated in a greater productivity of the employees," Rivera said.

Finally, **Claudio Tanco, Corporate Director of Goods real estate of HSBC Mexico**, referred to the strategy that led this financial institution to move its Contact Center that was located in Toluca to TecnoParque in Azcapotzalco. "With this change we have reached the



Attendees leave the corporate center TecnoParque, located in Azcapotzalco, Mexico.

standards of efficiency and confort that we sought and we have had a significant benefit".

At the close of the event participants were invited to tour the installations of Tec-

noParque and the building that harbors HSBC, a building with the highest standards of security, infrastructure, operation and confort.

### U.K. Chapter To Host Annual Event in London

#### Current issues To Be Addressed at November Gathering

On 17 November 2005, the U.K. Chapter will be holding its Annual Summit in central London. The day, open to both members and non-members alike, seeks to explore current issues facing occupiers in the U.K. An extended session (two halves - one before and one after lunch) looks at the relationship between landlords and tenants in what is a rapidly evolving market; other topics include a review of data and building security post 9/11, and the use of psychology in the workplace.

Key note sessions are provided by leading economist Jeremy Peat, of The Royal Bank of Scotland, and entrepreneur Richard Reed, of Innocent

Drinks. Break sessions include the briefest introduction to the skills of presentation and a mini-work-out.

The day, moderated by Declan Curry, business news presenter on BBC Breakfast TV, aims to be educational and entertaining, with the usual networking opportunities. A prize draw at the end of the day will also give one lucky winner an all-expenses paid weekend for two in Northern Ireland. At just £275 (CoreNet members) and £375 (non-members) the UK Summit offers excellent value for money! Book now to avoid disappointment: [www.sasevents.co.uk/corenetsummit.html](http://www.sasevents.co.uk/corenetsummit.html)

# Members on the Move

**Francisco J. Acoba** has joined Deloitte Consulting's Corporate Real Estate Transformation practice. In his new role, Francisco will work with Deloitte leadership and practitioners to grow and develop the CRE practice, with specific focus in NYC and Washington, DC.



**Cubellis Associates** recently announced that it has merged with **Ecoplan**, a New Jersey-based firm with offices in Englewood Cliffs and Freehold. The new division will operate as Cubellis Ecoplan and will add to Cubellis' growing list of locations in the eastern United States.



**Edmond P. Rondeau**, AIA, CFM, IFMA Fellow, has joined the Real Estate Development Office at the Georgia Institute of

Technology as the General Manager, Real Estate in Atlanta, Georgia. Ed is responsible for the management of operations and leasing of real estate and related property services for Georgia Tech and affiliated organizations

Haley & Aldrich is pleased to announce that **Dave Weigel** has joined the firm as Vice President of Real Estate Services. Weigel brings 32 years of broad-based experience in corporate real estate, development, and construction throughout the Western U.S. He will lead the company's expanding Southern California real estate and development consulting prac-



tice offering services to retail, industrial, and other commercial property owners, developers, and tenants.

**Ed Lubieniecki** joins RealFoundations as Managing Director RealFoundations, a management and technology consulting firm focused exclusively on real estate, is pleased to announce that Ed Lubieniecki has joined the firm as Managing Director. Mr. Lubieniecki will focus on expanding the company's Corporate Real Estate practice.



CB Richard Ellis announced that **Chris Browne** has joined the firm as Senior Managing Director and global head of the firm's Facilities Management line of business. In his new position, Mr. Browne will oversee the overall operation, administration and growth of the Facilities Management service line, while ensuring the consistency and quality of the group's processes.

Jones Lang LaSalle has appointed **Jan Thompson** to coordinate their tenant representation activities in the UK regions outside London. Thompson brings with him over 25 years of experience in the U.K. and EMEA office and corporate markets.



Mintax Inc., announced that **Brian Corde** has been promoted to Executive Director. In his new position, Corde, a resident of Freehold, New Jersey, will assist in managing the day-to-day business operations of the Economic

Development Service Department of Mintax, Inc. He will continue to specialize in assisting clients in all phases of the process of selecting sites for new corporate facilities. He typically serves as the liaison between new and expanding companies and government officials at all levels.



Cubellis Associates has hired **Karen Randal** as Principal. Karen will be responsible for business development for the

firm's Mid-Atlantic region and will be based out of the Philadelphia office. Karen serves at the national level for CoreNet Global and has been an active chapter board member since 1987.

**Alice Wilson** has joined LBA Realty (LBA) as Executive Director, Corporate Services. In this role, Ms. Wilson will manage LBA's Corporate Program and will provide strategic direction while working closely with the company's acquisitions and leasing team to build the firm's portfolio and serve as a liaison to corporate tenants.



**CB Richard Ellis Group** has announced that former U.S. Senator **Thomas A. Daschle** has joined the Company's Board of

Directors. Senator Daschle is Special Policy Advisor in the

Washington, D.C. office of the prominent law firm Alston & Bird, where he advises clients on public policy issues with a special emphasis on financial services, health care, energy, telecommunications, taxes, trade and international matters.

Trammell Crow Company has hired **Loree Barnard** as a retail brokerage associate in the Orlando office. In her new position, Barnard will work with TCC Retail Associate **Genny S. Ward** in the project leasing of shopping centers and specialty retail developments throughout Central Florida.



Remington Group, Inc., has named **E. McClay Gearhart** of New Hope, Pa., as Project Manager. His responsibilities will include management

of design and construction of a variety of facilities projects. Prior to joining Remington Group, Gearhart was the Senior Cost and Scheduling Engineer for Jay Shapiro Associates in Bernardsville, New Jersey, where he was a key member of the team responsible for the management of design and construction of New Jersey schools. Prior to that, he was a Project Manager for Skanska USA Building, Inc., in Parsippany, New Jersey, where he managed delivery of lab, office and telecommunications facilities projects.

CRESA Partners LLC announced that it has appointed **Kevin Hayes** as Chief Executive Officer of the international corporate real estate advisory firm.

# Executive Development Program

## U.S. and Asia Faculty Successfully Blended To Deliver MCR Course in Hong Kong

U.S.-based and Asia-based faculty joined forces in Hong Kong Sept. 8-9 to teach the Master of Corporate Real Estate (MCR) course, Real Estate Transaction's Impact on Corporate Financial Statement.

The next MCR course taught in Asia will be Nov. 17-18 in Singapore, Crafting and Delivering Compelling Corporate Real Estate Messages.

Before that, MCR candidates and others can attend the Pre-Summit courses offered in Las Vegas. But hurry to register, many of those slots have already been taken.

The MCR courses offered in Las Vegas, Oct. 22-23 are:

- Aligning Real Estate & Business Strategy
- Corporate Real Estate Finance
- Crafting and Delivering Compelling Corporate Real Estate Messages: Articulating Opportunities and Driving Change – New in 2005!
- Performance Portfolio Management
- Strategic Outsourcing: Building Organizational Capacity through Partnerships
- Real Estate Transactions: Impact on Corporate Finan-

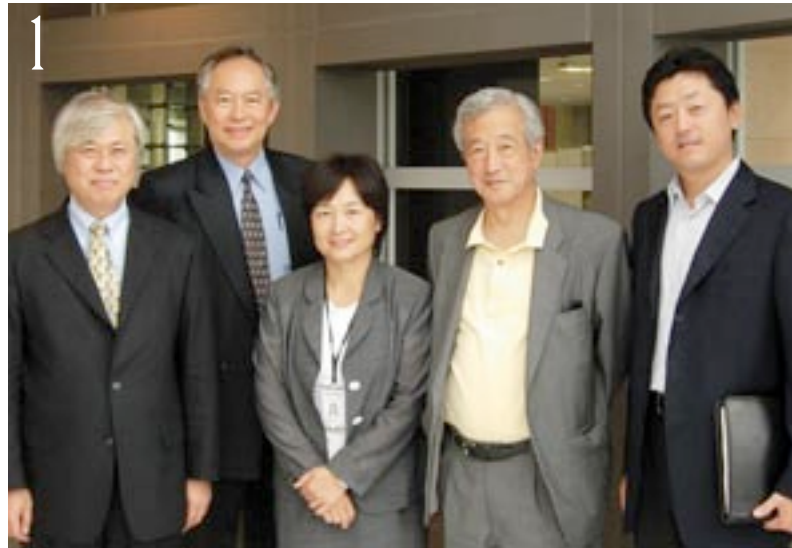


Photo 1. The Japan team from left to right: Kazuo Matsunari of Procord Consulting; Alex Lam; Sachiyo Furusaka of Inter.Office; Motosugu Nakatsu; and Masayoshi Takamoto.

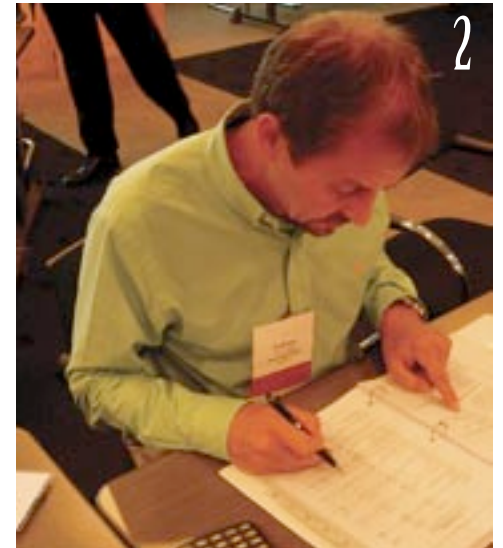


Photo 2. Candidate Andrew Barker works out a problem.



Photo 3. Melissa Mao of Shanghai consults with faculty member, Todd Anderson.



Photo 4. Left to right: Santosh Martin from Bangalore India and Narayan Kamath from Mumbai, India, working hard.

cial Statements

Senior Leader of Corporate Real Estate (SLCR) courses offered in Las Vegas are:

- Positioned for Success: De-

signing the Optimal Corporate Real Estate Organization

- Financial Leadership
- Change Leadership: Strategy, Implementation and Best Practices

For more information about the Executive Development program, go to [www.corenet-global.org](http://www.corenet-global.org).

## Chapter Learning Programs, continued from page 1

The Monthly Chapter Learning Forum chat is also highly attended.

**Don Rodie, Desert Mountain Chapter**, said, "The educational content is enormously interesting and beneficial to our members. And the designated members get renewal hours for participation...they love that."

As of Sept. 7, 2005, 16 chapters have signed on as Chapter Learning Partners. They are:

**Atlanta**

**Carolinas**  
**Chicago**  
**Desert Mountain**  
**Houston**  
**Long Island**  
**Midwest**  
**New York City**  
**Oregon**  
**Orlando**  
**Rocky Mountain**  
**Southern California**  
**Southwest**  
**St. Louis**  
**Tennessee**  
**Toronto**  
**Washington**

**Bill Threlkeld, Carolinas Chapter**, enthused about why his chapter joined: "For a new chapter starting out, the ability to offer high quality programs is essential. The chapter learning partnership has allowed us to pick from a variety of both programs and speakers."

"This free's up resources to concentrate on marketing to the end users and relieves us of the concerns that once they sign up....we know they will get value out of the program."

## Knowledge Center Online, continued from page 1

which complement the Knowledge Topics; or request assistance from the Knowledge Center staff.

Visit the Knowledge Center at <http://www2.corenet-global.org/knowledge-center/index.vsp> and you will see what a valuable resource it is!

## CoreNet Global Summit Schedule

### Las Vegas, Nevada

22-26 October 2005

### Beijing, China

28-30 March 2006

### Philadelphia, Pennsylvania

23-26 April 2006

Go to [www.corenetglobal.org](http://www.corenetglobal.org) for more information, to read reports from previous Summits, and to register for an event.

## Calibrate Your Career

Employers can fill corporate real estate positions.  
Members can search for new career opportunities.  
Executive search firms are a click away.

With over 10,000 hits per month, Career Services is the most visited section of the CoreNet Global Web site.

*"We had a fantastic experience with CoreNet Global, receiving quantity and caliber of candidates that exceeded my expectations. I tried several job boards every week and can honestly tell you this is one of the strongest I have used. We'll definitely post with you in the future, making it a 'must use' board for our Real Estate and Facilities group."*

—PROFESSIONAL STAFFING, MICROSOFT

Employers — take advantage of the following three-month posting options:

Standard posting: \$325

Premium posting: \$375

Blind posting: \$375

Simply visit [http://www2.corenetglobal.org/career\\_services](http://www2.corenetglobal.org/career_services)

No password or login needed!

To learn more contact [careers@corenetglobal.org](mailto:careers@corenetglobal.org) or 404.589.3207.

# Thank You

## Toronto Host Committee

The Toronto Summit Host Committee – City of Toronto, Province of Ontario, Investment Partnership of Canada and Herman Miller Canada – contributed significant man power and funds to make the CoreNet Global Toronto Summit a huge success. Their commitment and dedication is a model for future host committees.

The CoreNet Global Board of Directors and Staff appreciate their efforts!

  
CORENET  
GLOBAL

Empowering Corporate Real Estate  
and Workplace Executives